

# HARNESSING OUR POWER!

## NWPCA 2010 Annual Leadership Conference Tentative Published Schedule (Revised as of January 28, 2010)

### Friday, February 19, 2010

8:30 am – 4:00 pm Board of Directors' Meeting

### Saturday, February 20, 2010

9:00 am – 5:00 pm Committee Meetings (*see website for detailed schedule*)  
6:00 pm – 7:30 pm Welcome Reception

### Sunday, February 21, 2010

7:00 am – 3:00 pm Exhibit Hall Open  
8:00 am – 10:00 am **General Session:** Annual Business Meeting  
10:15 am – 11:15 am **General Session:** Economic Outlook  
*At last year's conference, American Trucking Associations Economist Tavio Headley offered a preview of economic conditions. This year, he will offer analysis of 2009 and a forecast for 2010.*  
11:30 am – 12:30 pm **General Session:** Pallet Industry Management System Update (PIMS)  
*Dr. Charles Ray of Penn State University will present findings of his feasibility study on the PIMS program. The PIMS concept is a block pallet pool that would be industry managed by participating pallet companies. Administration of the program would include third party inspections for quality control and a board of directors comprised of pallet companies and pallet users.*  
12:30 pm – 1:30 pm Lunch in Exhibit Hall  
1:30 pm – 2:15 pm **General Session:** Trash to Treasure – Wood Waste Biofuel  
*This panel will address a number of approaches related to converting wood into biofuel. Panelists will discuss the topic from technologies on the drawing board to practical production methods that are operational today.*  
2:30 pm – 3:30 pm **General Session:** Roundtables (session 1 of 2)  
5:30 pm – 6:30 pm Reception in Exhibit Hall  
6:30 pm – 7:30 pm The Pallet Foundation Auction

### Monday, February 22, 2010

7:00 am – 1:00 pm Exhibit Hall Open  
8:00 am – 9:30 am **General Session:** End Users Talk – New Material Handling Systems & the Pallet (\*)  
*Sherri Porter, Costco Wholesale Packaging - Strategic Initiatives, Structural Standards & Compliance, will be among a panel of wholesale and retail supply chain professionals who will tell us what they will need from pallet providers in the next five years. Panelists will give a brief overview of current distribution operations and provide insights for future evolutions.*  
9:45 am – 10:45 am **General Session:** Repurposing Wood Pallets – Waste Management Today  
*Putting wood pallets into landfill is a thing of the past. New technologies allow solid waste management companies to repurpose wood pallets and containers in revenue generating practices. Learn what the real end-of-life is for wood packaging.*  
11:00 am – 12:15 pm **General Session:** Roundtables (session 2 of 2)  
12:15 pm – 1:00 pm Lunch in Exhibit Hall  
6:00 pm – 7:00 pm Inaugural Gala Reception  
7:00 pm – 10:00 pm Inaugural Gala Dinner/Dance

**Tuesday, February 23, 2010**

7:00 am – 9:00 am  
7:00 am – 10:00 am  
9:00 am – 10:00 am

Breakfast in Exhibit Hall

Exhibit Hall Open

**General Session:** Negotiating Fair Terms with Pools – A Legal Perspective (\*)

An attorney will discuss the new NWPCA Legal Guidelines manual outlining a range of options for negotiating fair terms between pallet companies and proprietary pools. The manual will be distributed at registration (to members) so attendees can review documents and ask questions at this session.

10:30 am – 1:00 pm  
10:30 am – 11:15 am

Exhibitor Move-out and post-conf meeting

**Concurrent Educational Sessions:** Building Military Containers

10:30 am – 11:15 am

**Concurrent Educational Sessions:** Safety Presentation & Q & A (part 1 of 2)

11:15 am – 12:00 pm

**Concurrent Educational Sessions:** Safety Presentation & Q & A (continued)

11:15 am – 12:00 pm

**Concurrent Educational Sessions:** PDS Quick View

(\*) Closed to Media